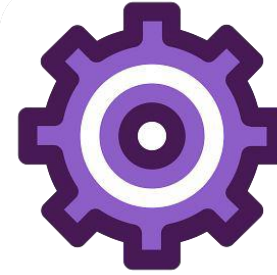


MAE Agents

- Select **1** of the following Manufacturing Agent use cases*
- Agent is connected to Salesforce org data
- Prompts, Flows & Actions created to support Use case
- **6 Week** Agent rollout



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Sales Contract Health Monitor



Dynamic Claims Adjuster



Shop Floor/Truck Roll Mentor



Supply Chain Optimizer



Proactive Maintenance Manager

** Data Cloud Use Cases Available Upon Request*



MAE Agents Use Cases



Sales Contract Health Monitor

- Automated Contract Summarization & Key Term Extraction.
- Continuous Contract Compliance Monitoring.
- Sales Agreement Performance & Forecasting with proactive adjustments.
- Margin & Pricing Insights with suggested price adjustments.
- Contract Change Request Automation.



Dynamic Claims Adjuster

- Automated Warranty Eligibility Check.
- Predictive Warranty Expiration Alerts for internal teams & customers
- Real-Time Entitlement Validation and parts ordering.
- Dynamic Recommendations for Extended Coverage.
- Warranty Claim Automation if the asset repair qualifies.



Shop Floor / Truck Roll Mentor

- Contextual Asset & Case History Insights.
- Dynamic Work Order Guidance with Adaptive Checklists
- Equipment Manual Access & Guidance with troubleshooting tips
- Intelligent Mentor Matching & Collaboration
- Automated Knowledge Capture & Article Generation



Supply Chain Optimizer

- Demand Forecasting & Stock Level Prediction.
- Supplier Performance Analysis to minimize supply change disruptions.
- Automated Inventory Reorder Point Adjustment.
- Inventory Redistribution Suggestions based on demand & external factors (weather, etc.)
- Predictive Maintenance Integration for Parts Inventory



Proactive Maintenance Manager

- IoT Data Monitoring for abnormal ranges and conditions.
- Predictive & Root Cause Analysis using historical data.
- Work Order creation & technician assignment.
- Parts availability check in ERP with stock level alerts & availability timing.
- Technician Assistance and handoff to mentorship agent or person-to-person guidance



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